



Mercedes-Benz Financial

Finance & Insurance Solutions



Mercedes-Benz



Our products & services

Mercedes-Benz Financial specialises in providing a comprehensive range of high quality finance and insurance products exclusively for Mercedes-Benz customers.

Mercedes-Benz Financial

If you have ever imagined driving a Mercedes-Benz, our tailored finance packages will help you achieve that dream. With flexible terms and competitive rates, and the assurance and backing of the Mercedes-Benz brand, there really is little left to the imagination.



Mercedes-Benz Insurance

If you have ever worried about protecting your Mercedes-Benz, then our tailored insurance packages have been designed with you in mind. With two or three years new vehicle replacement, safe driver discounts and authorised Mercedes-Benz repairers and parts, you needn't worry for a moment. If you would like more information, contact your nearest Mercedes-Benz dealership or call us on 1300 730 200.



Making dreams a reality

Mercedes-Benz Financial

Mercedes-Benz Financial will simply help you realise your dream of owning a Mercedes-Benz sooner. With tailored packages and the backing and assurance of the Mercedes-Benz brand, it is a unique product unparalleled in the marketplace.

Why does Mercedes-Benz Financial fund more Mercedes-Benz purchases than any other financier?

We are part of the Mercedes-Benz family and our charter is to finance Mercedes-Benz cars.

We know the product better than any other financier. We can offer fast finance approvals because we understand the luxury vehicle market.

We offer a dedicated finance assessment team who appreciate the needs of Mercedes-Benz buyers.

You benefit from competitive pricing and flexible contracts.

The same spirit of service, innovation and state-of-the-art technology that applies to Mercedes-Benz vehicles also holds true for our finance products. Whether you are a private or business customer, we will tailor a plan to suit your requirements and offer a suite of financing options that truly meet your needs.

All our finance products feature:

- **Flexible Terms**
12-84 months
- **Final Balloon Payment / Residual Value**
We offer this structure on all finance products
- **Fixed Rate**
Your interest rate is fixed for the duration of the loan term
- **Structured Payments**
We can tailor payments to suit your cashflow requirements.
- **No Ongoing Monthly Account Keeping Fees**

Business Loans

Asset-Hire Purchase

This type of finance product provides you with flexible options. Your finance agreement can be structured with or without a deposit. Payments can be tailored to suit individual needs by opting for a longer term or incorporating a final balloon payment. Upon completion of the finance agreement, and following final payment, you will then have ownership of the vehicle.

Asset Loan

Asset Loan, commonly referred to as a Chattel Mortgage, is available for individuals, sole traders, partnerships and companies where ownership of the vehicle at the start of the finance agreement is important. This finance product differs from an Asset-Hire Purchase and Finance Lease in that

vehicle ownership is provided for at the start of the finance agreement, in exchange for security to be taken over the vehicle. Upon completion of the finance agreement and following final payment, security over the vehicle is released.

Finance Lease

This type of finance product is a rental agreement offering fixed payments with the addition of a residual value payable at the expiry of the contract. It offers immediate use of the vehicle without a substantial outlay. At the end of the finance lease you can make an offer to purchase, re-lease, or upgrade to a brand new vehicle – the choice is yours.

These finance products may provide taxation advantages depending on the structure of your business.*



Private Loans

Consumer Loan

This finance product is designed for individuals who want to use their vehicle for private purposes. It can be structured to suit individual needs with or without the initial outlay of a deposit and a final balloon payment. This type of finance product provides ownership of the vehicle at the start of the finance agreement, in exchange for security to be taken over the vehicle. Upon completion of the finance agreement and following final payment, security over the vehicle is released.





Protecting your investment



Mercedes-Benz Insurance

What if something should happen to your new Mercedes-Benz? A bump? A scratch? An accident? Or even a wayward shopping trolley? What if you no longer needed to worry?

It's reassuring to know that Mercedes-Benz Insurance protects you and your assets as completely as our vehicles are designed to protect you. Any of our insurance products can be partnered and financed as part of your finance solution, ensuring the complete Mercedes-Benz package.

Prestige Vehicle Insurance

Mercedes-Benz Prestige Vehicle Insurance offers a premium level of cover on your Mercedes-Benz vehicle. Now you can rest assured that following an accident, your vehicle is restored with utmost care and expertise using only genuine parts.

Prestige Vehicle Insurance offers:

- Full choice of repairer
- 3-year new vehicle replacement
- Genuine Mercedes-Benz parts
- Hire car allowance following theft
- Optional hire car allowance following accident
- Cover for up to \$1000 for personal effects and clothing
- Choice of Agreed or Market Value Cover

Comprehensive Vehicle Insurance

Mercedes-Benz Comprehensive Vehicle Insurance is specifically tailored for Mercedes-Benz vehicles and their owners. Following an accident, your vehicle's safety, performance and value are maintained.

Comprehensive Vehicle Insurance offers:

- Authorised Mercedes-Benz repairer
- 2-year new vehicle replacement
- Genuine Mercedes-Benz parts
- Hire car allowance following theft
- Optional hire car allowance following an accident.
- Cover for up to \$500 for personal effects and clothing
- Choice of Agreed or Market Value Cover



Finance GAP Cover

In cases of 'total loss', the Mercedes-Benz Finance GAP product can cover the financial gap between the insured value of your vehicle and the total amount owed to your financier.

Finance GAP can also cover:

- On-road costs when you purchase a replacement vehicle
- Replacement vehicle's comprehensive insurance premium costs
- Expenses directly incurred as a result of total loss (eg. accommodation, meals, travel expenses etc.)



*Mercedes-Benz Financial and Mercedes-Benz Insurance are registered business names of Mercedes-Benz Financial Services Australia Pty Ltd (MBFSAu). MBFSAu offers finance products for new and used vehicles (up to 8 years of age). All finance products offered are/may be subject to conditions and standard credit assessment criteria. You should contact an authorised dealer for further details. MBFSAu makes no representation as to the effect of any financial product on your personal or company tax arrangements and recommends you seek independent advice before entering into any finance agreement. Before purchasing any insurance products please refer to the Product Disclosure Statement and Policy Wording booklet for full terms and conditions. Prestige Vehicle Insurance and Comprehensive Vehicle Insurance provided on behalf of Allianz Australia Insurance Limited ABN 15 000 122 850, AFS Licence No: 234708 (Allianz) whereby MBFSAu and its authorised dealers act as agents of Allianz and not as your agent. Finance GAP Cover is provided on behalf of American Home Assurance Company, AFS Licence No. 230903, ABN 67 007 483 267 (Chartis). In arranging this insurance MBFSAu are appointed under a binder by Chartis and deal on Chartis' behalf in relation to this product.

Mercedes-Benz Financial Services Australia Pty Ltd
Private Bag 12, Mt Waverley, Victoria 3149
ABN 73 074 134 517, AFSL No. 247271
Telephone 1300 730 200 (local call cost)
A Daimler Company
www.mercedes-benz.com.au